

The supply chain's digital transformation

By George Lawirat, AJOT

The supply chain's digitalization has been underway for at least three decades. That's not surprising. Moving freight, especially moving freight internationally, has always engendered complexities that demanded technological solutions. Technology is simply in the DNA of the business, and always has been.

However, through most of the technological history of the supply chain, tech existed in silos directed along highly specific avenues of problem solving. If it was a warehouse problem, it was a warehouse solution. If it was an international freight forwarder issue, the solution was designed for forwarders. If it was with a terminal or ocean carrier

challenge, or rail or road, the solution was designed for the problem.

Software wasn't a service, but the mechanism to solve a specific set of problems. With the advent of the worldwide web in 1989, the digital toolbox grew exponentially but much of the early focus was still siloed. That began to change as the business began evolving technological-based enterprises. It seemed suddenly that a company like C.H. Robinson wasn't a trucking firm, freight forwarder, or a warehouse operator but something new - a 3PL, a third party logistics provider. And a great deal of that providing was supplied through the deployment of web-based technology. Now we have not only 3PLs, but 4PLs, 5PLs and beyond [up to 10PLs by some measures], each provider adding a layer of technology, and in many

cases digital technology, to the totality of the service.

THE BRAVE NEW WORLD OF DIGITALIZATION

Despite the fact that nearly every employee working in the industry owns the omnipresent smartphone, digitalization is far from being as industry-wide as one would expect.

Recently, Magaya, a provider of logistics and supply chain automation software, released a State of Digitization in Freight Forwarding. Magaya based the report on a survey completed by 70 freight forwarders, 3PLs, and NVOCCs of varying sizes from around the world. And Magaya summed up their findings as "The pace of digitization in freight forwarding has accelerated (DIGITAL – continued on page 34)

AJOT'S TOP 50 LOGISTICS TECH COMPANIES

Company	Headquarters		Website	Focus	What's New
	City	State/Country			
1 3PL Central/Extensiv	El Segundo	CA	extensiv.com	WMS	Name change to Extensiv
2 Addverb	Noida	India	addverb.com	Supply Chain Robotics and Automation	Micro Fulfillment Center
3 AutoScheduler	Austin	TX	autoscheduler.ai	WMS Accelerator	Make-N-Ship Warehouse Optimization Platform
4 Avetta	Irvine	CA	avetta.com	Risk Management Supply Chain Platform	Avetta One
5 Banyan Technology	Cleveland	OH	banyantechnology.com	Freight Management Software for Over the Road (OTR) shipping	LIVE Connect software
6 BlueYonder	Scottsdale	AZ	blueyonder.com	WMS	Value-Acceleration-as-a-Service program
7 BrillDog	New Freedom	PA	brilldog.com	Supply Chain Tech for Small-to-Medium Sized Businesses (SMB)	FreeDog free TMS Module
8 CargoSmart	San Jose	CA	cargosmart.com	Supply Chain Portal (SaaS solutions)	The Move Into BPO
9 Chain.IO	Philadelphia	PA	chain.io	Network Intergration for Supply Chain	GateHouse Maritime joins network
10 DAT Freight & Analytics	Beaverton	OR	dat.com	Trucking Freight Exchange platform	Freight Analytics
11 DDC FPO	Evergreen	CO	ddcfpo.com	BPO (Business Process Outsourcing)	Customer Care Suite
12 Descartes	Waterloo	Canada	descartes.com	Logistics Technology Platform	Descartes Acquire GroundCloud and Local1
13 DispatchTrack	San Jose	CA	dispatchtrack.com	Last Mile Delivery Solutions	Track and Trace Feature Introduced
14 Doft	Walnut	CA	doft.com	Freight and Truck Matching Platform/ Loadboard	Post Truck Feature
15 DP Techlink	Urbandale	IA	dptechlink.com	Live Haul Solutions for Feed /Agistics	DP Techlink and Hendrix Genetics Logistics Partnership
16 E2Open	Austin	TX	e2open.com	Supply Chain SaaS	Amazon Freight TMS Collaboration
17 EBE Technologies	East Moline	IL	ebeships.com	Digital Trucking Solutions	
18 Flexport	San Francisco	CA	flexport.com	Digital Freight Forwarder	Flexport Acquires Shopify Logistics
19 FourKites	Chicago	IL	fourkites.com	Global Supply Chain Platform	FourKites Sustainability Hub
20 FRAYT	Cincinnati	OH	frayt.com	Platform Connecting Trucks to Shippers (Automotive/Tires SupplySpeciality)	Same Day FRAYT Dash Service
21 Globle Tracker	Copenhagen	Denmark	globetracker.com	IoT Tracking and Monitoring	IoT on Reefers for Maritima Alsea
22 Icontainers (Agility Subsidiary)	Barcelona	Spain	icontainers.com	Ocean Freight Platform	Shipa Freight +
23 Info-X	New Brunswick	NJ	infox.com	TMS Targeting NVOs, Forwarders, Shippers and Carriers	
24 Loadsmart	Chicago	IL	loadsmart.com	Digital Freight Broker	123LoadBoard Freight Matching Platform Partners with LoadSmart
25 Locus	Milpitas	CA	locus.sh.com	Last-Mile Logistics SaaS	Locus Partnering with Last-Mile Consulting for Mexico Market
26 Magaya	Miami	FL	magaya.com	Digital Freight Platform	Completes Equity Recapitalization with Apax
27 Manhattan Associates	Atlanta	GA	manh.com	Supply Chain and Omnichannel Tech Provider	Manhattan, with Google Cloud and Zebra Technologies launches Unified Commerce Benchmark for Speciality Retail
28 Maven Machines	Pittsburg	OH	mavenmachines.com	Fleet Management Platform	Pitt Ohio Deploys Maven as P&D and ELD/Telematics Platform
29 MercuryGate International	Cary	NC	mercurygate.com	TMS	Acquires ClearTrack Information Network
30 NAVIS	Oakland	CA	navis.com	TOS	N4SaaS
31 Numina Group	Woodridge	IL	numinagroup.com	WMS	Numina Launches PakT
32 OrbitMI	New York City	New York	orbitmi.com	Voyage Performance SaaS	OrbitMI and Bureau Veritas Partnership
33 PayCargo	Coral Gables	FL	paycargo.com	Logistics Payment Platform	PayCargo and Zim Integrate Payment Platform into myZIM
34 Platform Science	San Diego	CA	platformscience.com	Telematics and Fleet Management	Collaboration with ConMet Digital
35 project44	Chicago	IL	project44.com	Supply Chain Platform	project44 and Nexiot Partner for Real-Time Shipping Data
36 Route4Me	Tampa	FL	route4me.com	Route Optimization Platform	Last Mile Route Optimization
37 SMC3	Atlanta	GA	smc3.com	LTL Pricing and Services Platform	SMC3 Achieves SOC 2 Type 2 Audit Report Compliance for Cyber Security
38 SYNKRATO	Santa Clara	CA	synkrato.com	Digital Twin logistics platform	Connecting Warehouse Digital Twin to Slotting Engine
39 The 357 Company	Northlake	IL	357company.com	FUSE 46 Portal	Kerbsyde Last Mile Delivery Service
40 Tideworks Technology	Seattle	WA	tideworks.com	TOS	IPRO Core TOS Subscription
41 Tompkins Robotics	Orlando	FL	tompkinsrobotics.com	Warehouse Robotics	tSort
42 TransmetriQ (Railinc)	Cary	NC	transmetriq.com	Rail Shipping Optimization Software	TransmetriQ Lease Management/Asset Manager
43 Transport Pro	Big Pine Key	FL	transportpro.net	TMS	123Loadboard Freight Matching Platform and TransportPro Integrate Services
44 Trimble	Westminster	CO	trimble.com	TMS	Trimble/Kuebix Acquires Transporeon
45 TrueCommerce Inc	Pittsburg	PA	truecommerce.com	Supply Chain Network	Integration of Miraki SaaS Solution
46 Turvo	San Mateo	CA	turvo.com	TMS	Turvo and Highway Collaboration on Carrier ID
47 Uber Freight	San Francisco	CA	uber.com	Logistics platform for shippers and transportation providers	Fuel Card Powered by FinTech Company AtoB
48 WARP	Los Angeles	CA	wearwarp.com	Freight Network for Middle Mile	DirectTrack Suite of Tracking Tools
49 WiseTech Global	Sydney	Australia	wisetechglobal.com	Global Single Platform Solution (Cargo Wise)	Acquires Blume Global
50 Zebra Technologies	Lincolnshire	IL	zebra.com	Technology Based Solutions	Fetch Autonomous Mobile Robots (AMR)